



Daniel Glunt  
Fort Point Insurance Services  
3 Embarcadero Ctr Ste 560  
San Francisco, CA 94111-4048

August 8, 2011

Dear Daniel Glunt,

On behalf of *Inc.* magazine, I am delighted to inform you that Fort Point Insurance Services has earned the position of 3003 on the 2011 Inc. 5000, *Inc.*'s annual ranking of the fastest-growing private companies in America.

For more than 30 years, *Inc.*'s list has served as evidence of the significant accomplishments of enterprises such as yours. And, more than ever, this year's list is a testament to the creativity, resilience, and tenacity of America's top entrepreneurs .

As an Inc. 5000 honoree, Fort Point Insurance Services shares a prestigious pedigree with such notable alumni as Intuit, Zappos, Under Armour, Microsoft, Jamba Juice, Timberland, Clif Bar, Patagonia, Oracle, Zipcar, and scores of other powerhouses.

Congratulations to you and your team. *Inc.* recognizes the creativity, dedication, and hard work that have gone into building Fort Point Insurance Services into what it is today and wishes you many more years of success.

Sincerely,

A handwritten signature in black ink that reads "Jane Berentson".

Jane Berentson  
Editor in Chief  
*Inc.* magazine